DATE: 07/29/92 SALES INFORMATION SYSTEM TIME: 10:46
SUBJECT: DORAL BUYDOWN-WALMART, SAM'S SENDER: MARTY WASHBURN-4344

D.M 7/29/92
T&D 8/1/92
S.R.M. 8/1/92
S.A.M. 8/11/92

TO: ALL DM'S WITH WAL-MART, SAM'S CLUB, HYPERMART, WALMART SUPERCENTER STORES

SUBJECT: DORAL BUYDOWN PROCEDURES

WAL-MART, CID# 0209-00-00:

BUYDOWN TO BE HANDLED AT STORE LEVEL. INVENTORY ALL PRODUCT, MANAGER TO VERIFY INVENTORY, WRITE DRAFT TO COVER PRICE REDUCTION. HAVE SCANNING MANAGER ENTER NEW PRICE INTO STORE COMPUTER SYSTEM. PRICE SHOULD BE THE SAME AS OTHER "SUBS"

HYPERMART/WALMART SUPERCENTER, CID# 5177-00-00:

SAME PROCEDURE AS WAL-MART, (ABOVE).

SAM'S CLUB, CID# 9501-00-00:

BUYDOWN TO BE PAID FOR AT HQ LEVEL FROM COMPUTERIZED INVENTORY REPORT. YOUR PEOPLE SHOULD NOT INVENTORY OR WRITE DRAFTS AT STORE LEVEL. THEY SHOULD STICKER ALL ON HAND INVENTORY PER OUR ESTABLISHED PROCEDURES.

THANK YOU FOR YOUR HELP WITH THE ABOVE CHAINS. IF YOU HAVE QUESTIONS REGARDING THE DORAL BUYDOWN LET ME KNOW.

SINCERELY,

MARTY WASHBURN

CC: AVP'S, RM'S

51854 1245

*** END OF MESSAGE ***

Source: https://www.industrydocuments.ucsf.edu/docs/nfkn0000